



# TTI Personal Talent Skills Inventory®

*Discover and Develop Personal Talent for Success!*

## The Need for Talent

Today, business success is measured in TALENT—the RIGHT talent for the job. The lack of job performance and employee turnover result in missed business opportunities and increased costs. It makes business sense that managers are seeking better ways to accurately assess, develop and retain top talent. TTI has a proven assessment that will assist you in these endeavors—TTI Personal Talent Skills Inventory!

## TTI Personal Talent Skills Inventory (PTSI)

The Personal Talent Skills Inventory is unique in its ability to assess an individual's cognitive structure, focusing on three dimensions of thought:

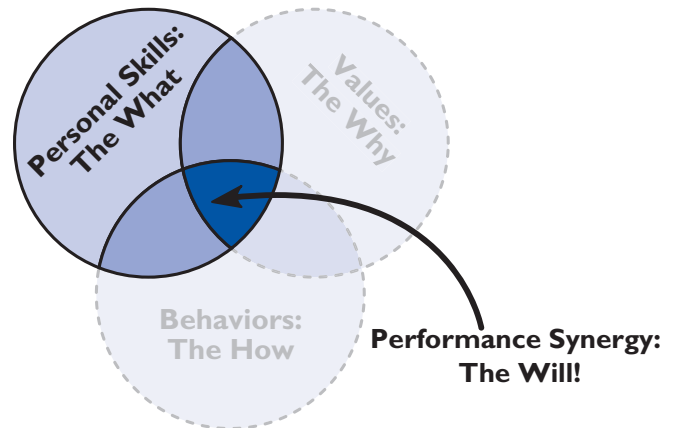
- **Systemic:** The dimension of ideas, thinking and structure. Systems judgment and self direction are measured.
- **Extrinsic:** The dimension of things, doing and events. Practical thinking and role awareness are measured.
- **Intrinsic:** The dimension of people, feelings and self awareness. Empathetic outlook and sense of self are measured.

Along with the three dimensions of thought, the PTSI has a direct relationship with mathematics, which is unlike other instruments of its kind. This is the secret behind its ability to measure the core dimensions of how we think. The result is an accurate ranking of personal talent skills describing individual potential for performance.

The overall intent, format and output of the PTSI are specifically tailored to meet the needs of managers and executives. When combined with an assessment of BEHAVIORS and VALUES, the PTSI will give you the third component that provides a complete picture of individual talent.

## Validation

The PTSI has been validated in over 28 individual validation studies, conducted over 20 years by more than 19 separate examiners. It meets the standards of the US Federal Government Equal Employment Opportunity Commission (EEOC). Ongoing research continues to underscore the value of this unique business tool.



## Application

The PTSI can contribute successfully to a number of processes requiring effective talent management, including:

- Employee Selection
- Employee & Leadership Development
- Coaching and Mentoring

Targeted PTSI reports identify key talents required in a number of positions, such as: Customer Service, General Employment, Management, Sales and Sales Management.

## The Bottom Line

Talent is the priority in today's organizations. The keys to utilizing this asset to its fullest potential lie in finding effective methods to truly understand each individual. The TTI Personal Talent Skills Inventory provides management with a powerful tool to discover, retain and develop your top talent!

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